

Sue Jansen

Sue Jansen has significant leadership, strategic development, change management and financial management experience. Sue has worked in the health, government, commercial and not-for-profit sectors, and successfully ran her own business for several years.

Sue's track record is one of "making things happen". She is particularly passionate about helping organisations and teams become more productive by improving business processes and people capability. Some examples include:

- Led a pan-organisational review and re-configuration of a \$20M retirement business to strengthen core processes, quality of service delivery and financial performance. Activities included a Board-level operational policy review, development of CRM systems and processes, enhancement of strategic and business planning processes, and reconfiguration of the organisational structure.
- Led the development of a District Health Board Establishment Plan, Annual Plan and Statement of Intent for (what would become) Hutt Valley District Health Board.
- Led a pre-purchase due diligence process to assess and reconfigure a \$20M aged care operation to ensure a seamless transition to new ownership coupled with improvements in efficiencies, effectiveness and financial viability. Facility operating costs were breaking even within one month of the sale date.
- Worked with a regional team to prepare the business case for the establishment of a District Health Board owned company to provide technical services to all central region DHBs.
- Supported the establishment and then disestablishment of the Public Health Commission. Activities included the development of contractual processes, service specifications and RFI/RFP documentation, negotiation of contracts, and collaboration with lawyers, statisticians and accountants to develop workable funding agreements.

Sue is a highly professional practitioner. She has a pragmatic and flexible orientation, and a keen awareness of business and project goals. This skill combination enables Sue to lead challenging work programmes and motivate multi-skilled project teams while ensuring the desired outcome is achieved.

Sue holds Master of Business Administration, Bachelor of Arts and Bachelor of Nursing degrees. She is an Associate Fellow of the Australian College of Health management Executives. Outside work, Sue enjoys spending time with her family, reading, biking and watching sport.

A copy of Sue's full résumé is available on request.